#### **Observations**

## from research about how to work with stories and storytelling in organizations

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Workshop on **Storytelling** and National Security Policymaking

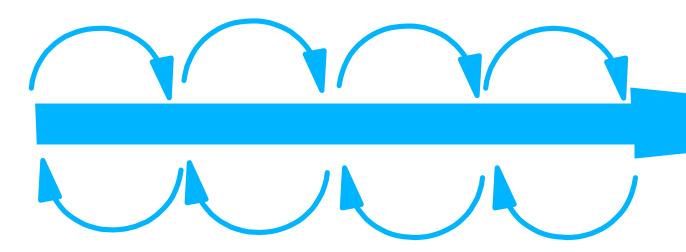
December 14-15, 2000 Washington, DC

These are slides from a talk I gave at a 2000 workshop on things I had learned from two years of research into stories in organizations and communities.

(Note, the web link here is dead.)

### The Knowledge Socialization (Story) group at IBM Research focuses on:





larger understandings,

technologies and techniques

applications and collaborations for learning, testing and refinement

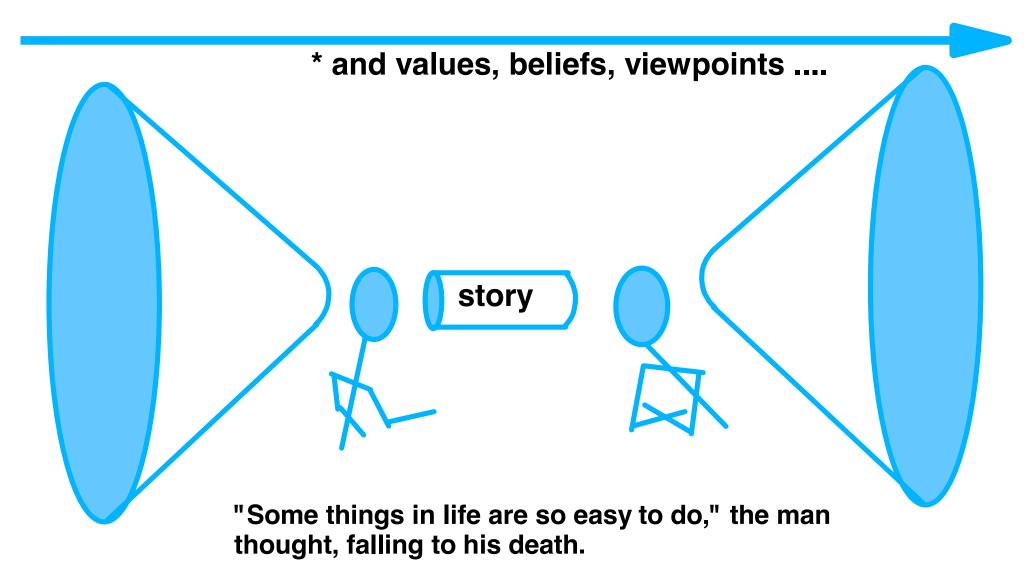
# Some of the work we've been doing in the Story group:

- tools for "working with" stories
- knowledge representations for composing, organizing, and understanding stories
- methodologies for gathering, understanding, and telling stories for education, KM and design
- support for storytelling in IBM

### Food for thought.

- Following are some observations (intuitions) about "working with" stories and storytelling in the context of people and organizations.
- These are from experience; they are unproven though some are reflected in the literature.

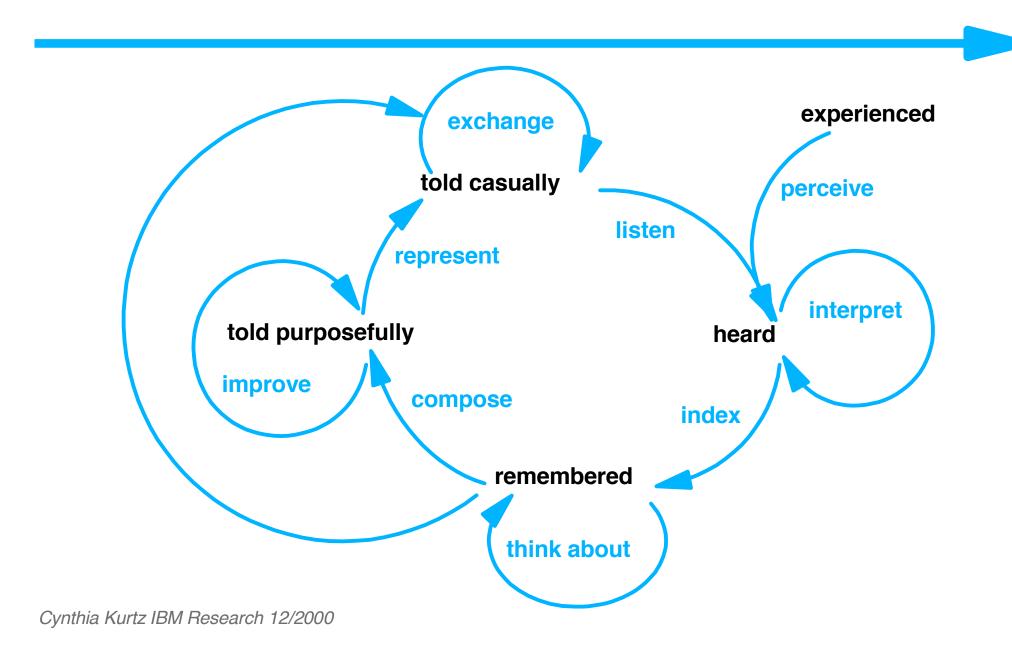
# 1. Stories are a compact means of transferring complex knowledge.\*



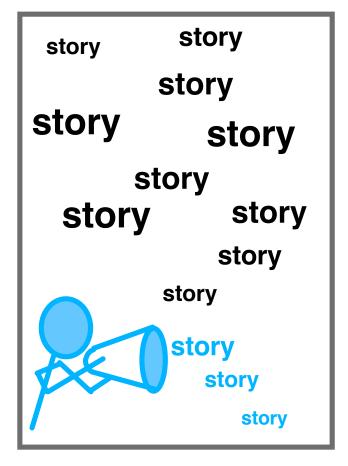
## 2. A story is like a ripple in a pond: stories have stories have stories.

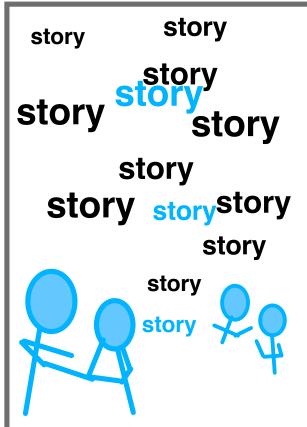


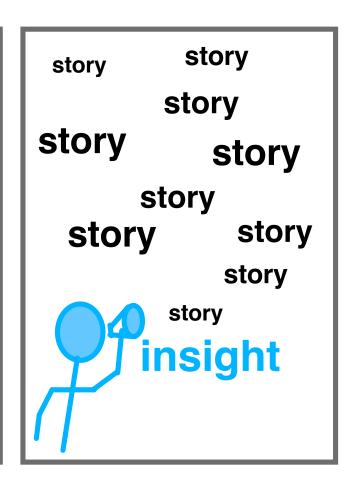
## 3. Stories have a natural life cycle one can work with at many points.



## 4. Our first impulse is to tell; but it is often better to do and to listen.

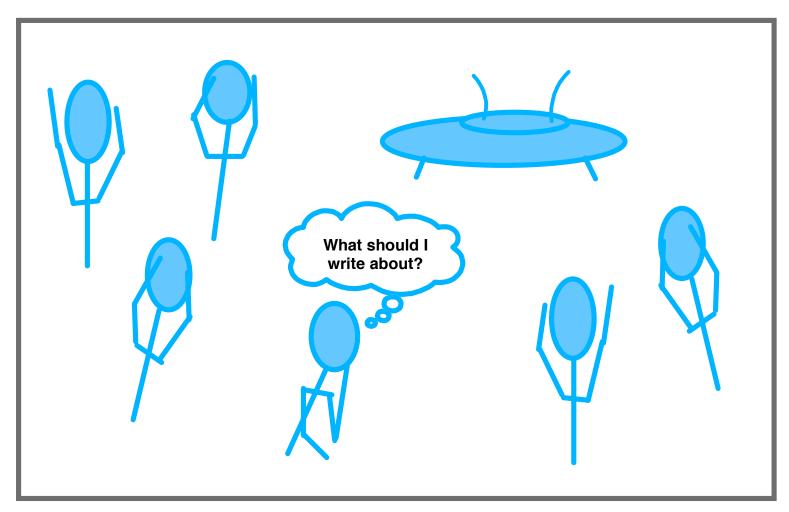






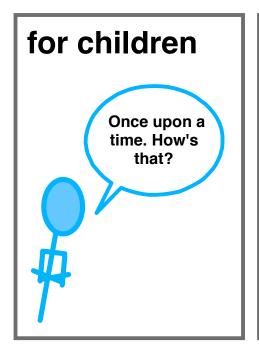
### 5. In storytelling, truth\* is almost always more useful than fiction.

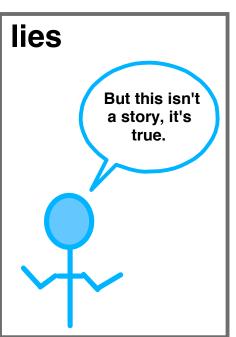
\* at least an element of truth ....

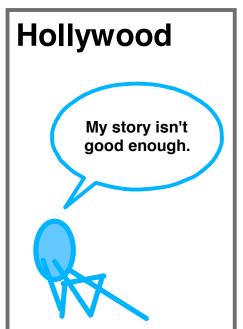


## 6. People have varied conceptions of what a story is and isn't.

#### People often think of stories as..





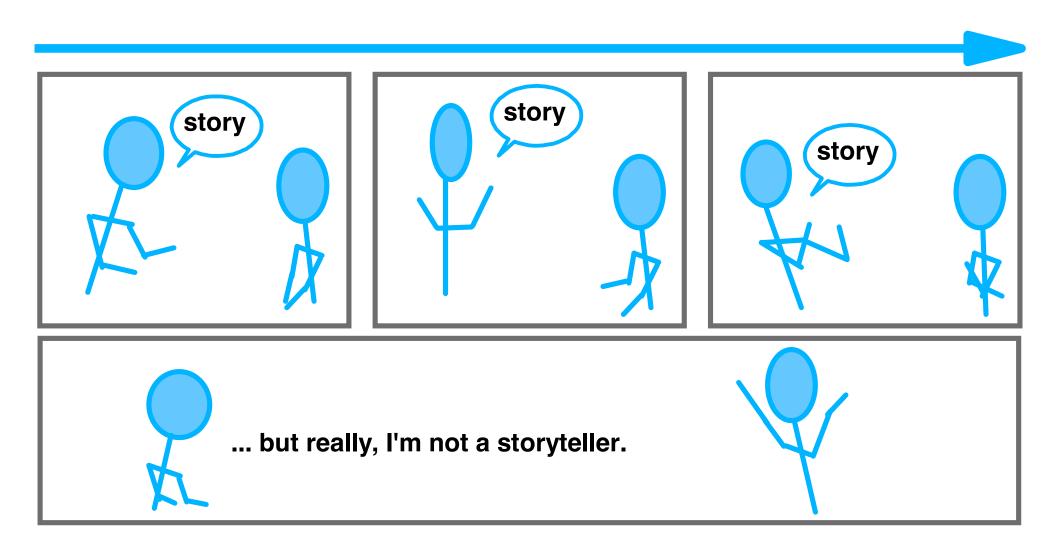




or...



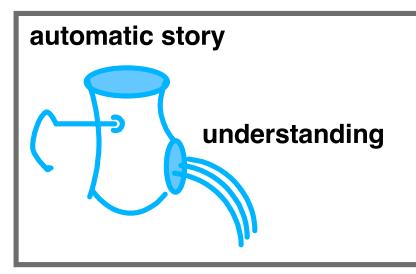
## 7. Storytelling is innate but not necessarily at the surface.

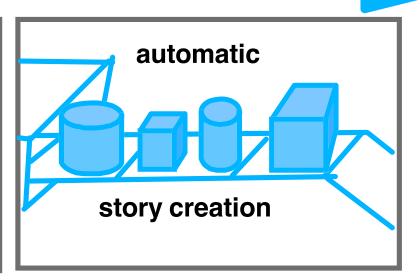


## 8. There are grails and graffitis in working with stories.

#### grails

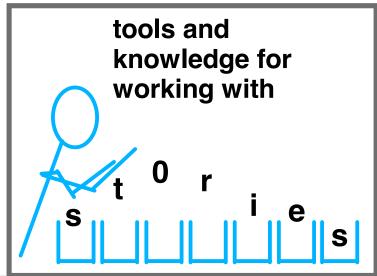
(far-off solutions)





#### graffitis

(here and now solutions)





Cynthia Kurtz IBM Research 12/2000

## Finally, these are some things we are working on for the future.

- story composition tools, templates and principles
- a pattern language of story
- analogical problem solving
- storytelling in communities of practice
- story navigation methods